

2018

SMALL BUSINESS INCUBATOR TAX CREDIT

Missouri Department Of Economic Development



Department of Economic Development

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EXECUTIVE SUMMARY

STATUTORY AUTHORITY

620.495, RSMo, as amended

PURPOSE

The purpose of this program is to generate private funds to be used to establish a “protective business environment” (incubator) in which a number of small businesses can collectively operate, fostering growth and development during a business start-up period.

PROGRAM DESCRIPTION

An incubator is a building, which can be divided into smaller units of space to be leased by small businesses.

An incubator is also a program without infrastructure in which participants avail themselves of business development services to assist in the growth of their start-up businesses.

In addition to the space, incubators provide business development services for use by the tenants and participants. These services shall include, but are not limited to, financial consulting assistance, management and marketing assistance, business education, and physical services such as personal computers, copier, facsimile, conference rooms, labs, etc. Because of the shared services and efficient use of the available space, costs are usually much less than for a small business operating independently.

The incubator is not intended to be a permanent home for the new firm. After a period determined by the incubator’s policy, a tenant will move from the incubator, thereby making room available in the incubator for a new start-up firm.



St. Louis Enterprise Center, Wellston



*Independence Regional Innovation Center,
Independence*

The Missouri Department of Economic Development approves (certifies) or denies proposals for small business incubators based on the ability of the incubator to meet statutory requirements of the program; the economic impact of the incubator on the community, conformance with area-wide and local economic development plans; and location of the incubator, in order to encourage geographic distribution of incubators across the state. Certified incubators may receive contributions from taxpayers. The taxpayers in turn may receive tax credits in the amount of 50% of the contributions. The tax credits can be carried forward for five years and also be sold or transferred. The overall maximum amount of tax credits that can be authorized in any one calendar year is \$500,000.

ECONOMIC IMPACT

For the \$500,000 in Small Business Incubator tax credits authorized, the State expects a return of \$10.00 for every dollar spent. In addition, over 10 years, the State expects that for every dollar authorized in tax credits \$422.55 in new personal income will be realized.

Tax credits issued through the Small Business Incubator Program from the program's inception through November 30, 2018, total approximately \$3.9 million, which attracted contributions totaling approximately \$7.8 million.



Center for Emerging Technologies, St. Louis



Life Sciences Business Incubation Center, Columbia



*Southeast Missouri Innovation Center (SMIC),
Cape Girardeau*



*Joseph Newman Business and Technology
Innovation Center, Joplin*

PROGRAM STATISTICS

Since the inception of the program through FY 2018, twenty three (23) incubators have been Certified in Missouri. In 2018, eight (8) certified incubators were authorized tax credits under this program and are considered “Active”. Fifteen (15) certified incubators are either “Inactive” or have closed. A chart outlining the Program Statistics for FY 2018 is located on page 9.

Most tenants are originally from Missouri. These tenants chose the Small Business Incubators due to their unique locations and affiliations with major research institutions, hospitals and universities located in the state. Most graduates decided to stay in Missouri because of the founders’ and workforce’s residency. The information regarding the number of jobs, payroll and investment of graduate companies is not complete because most incubators do not track such data and thus are unable to provide it.

Annually a Budget of Revenues and Expenditures application is submitted by each Small Business Incubator desiring to request Tax credits for the upcoming year. This report is due by the end of January, and the tax credits are then awarded based on the request of Capital Expenditures and Non-Operating Expenditures listed in this report. The following is a listing of the Active and Inactive Certified Incubators:



Ozarks Small Business Incubator, West Plains



Independence Regional Innovation Center, Independence



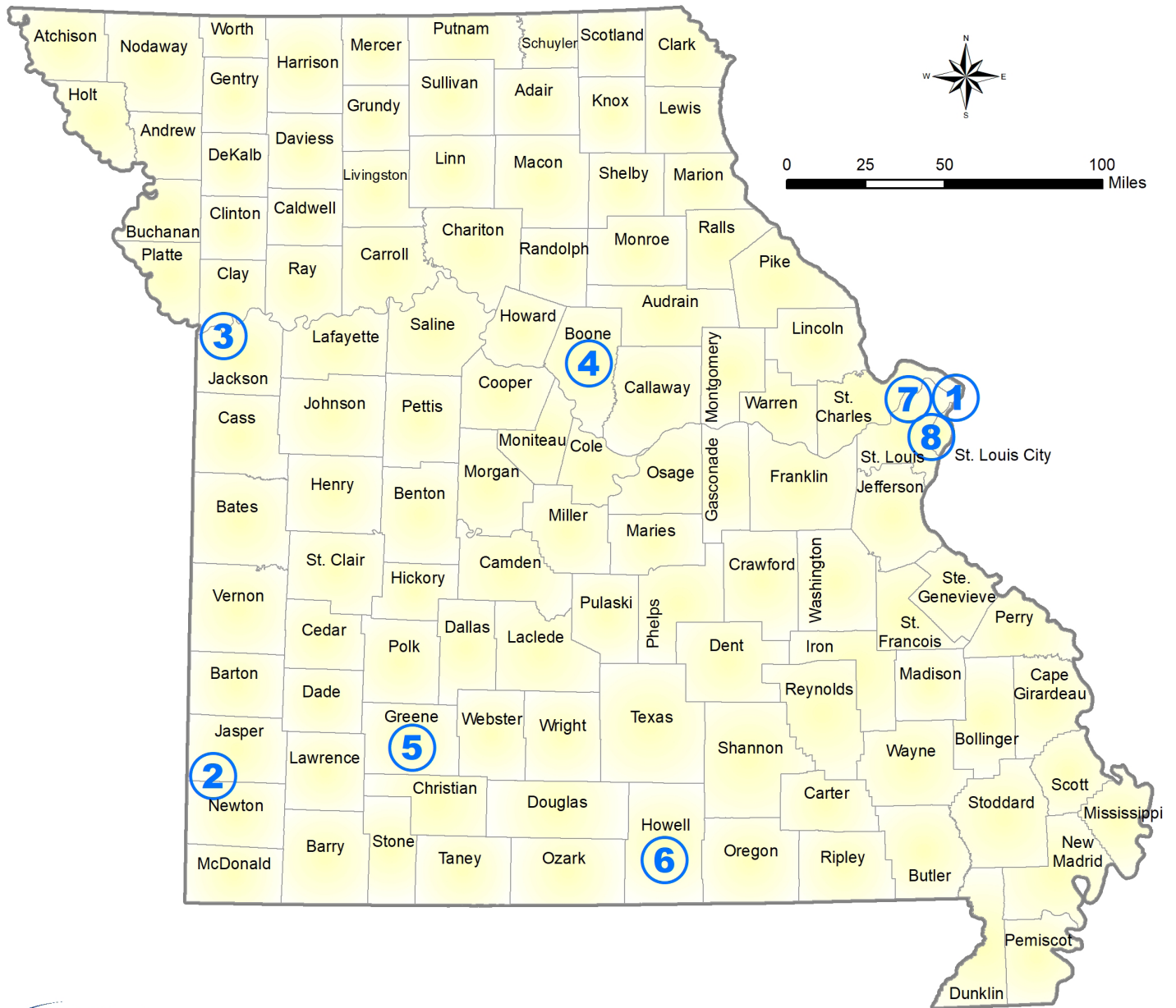
Small Business Synergy Center, St. Charles



Christopher "Kit" Bond Incubator, St. Joseph

MISSOURI CERTIFIED INCUBATORS CONTACT INFORMATION

Missouri Certified Active Incubators



Active Incubators List

1. Center for Emerging Technologies (CET)

Sponsor: Center for Emerging Technologies
Certified in 1983
Contact person: Rikki Henry
20 S Sarah St
St. Louis, MO 63108-3213
Phone: (314) 615-6900
E-mail: rhenry@cortexstl.com
Website: www.cetstl.com

2. Joseph Newman Business and Technology Innovation Center (JNB TIC)

Sponsor: Joplin Area Chamber of Commerce Foundation
Certified in 2004
Contact person: Tonya Sprengle, Vice President
407 S. Pennsylvania Ave.
St. Joplin, MO 64801
Phone: (417) 624-4150
Fax: (417) 680-3201
E-mail: brian@joplincc.com

3. Independence Regional Ennovation Center Sponsor: Independence Council for Economic Development

Certified in 2010
Contact person: Tom Lesnak
201 N. Forest Ave #130
Independence, MO 64050-3436
Phone: (816) (816) 463-3532
E-mail: lee@inedc.biz
Website: <http://www.ennovationcenter.com/>

4. Life Sciences Business Incubation Center (LSBIC)

Sponsor : Missouri Innovation Center
Certified in 2004
Contact person: Bill Turpin
1601 S. Providence Rd.
Columbia, MO 65211-3460
E-mail: bill@missouriinnovation.com
Website: <http://missouriinnovation.com>
Phone: (573)884-0487 Fax (573)884-3600

5. The eFactory

Sponsor: Missouri State University
Certified in 2013
Contact Person: Allen Kunkel
405 N. Jefferson Ave
Springfield, MO 65806-1110
Phone: (417) 836-3020
E-mail: allenKunkel@missouristate.edu

6. Ozarks Small Business Incubator

Contact person: Heather Fisher
408 Washington Ave.
P.O. Box 1194
West Plains, MO 65775
Phone: (417) 256-9724
Fax: (417) 255-8799
E-mail: heatherfisher@ozsbi.com
Website: www.ozsbi.com

7. St. Louis VentureWorks-Wellston

Sponsor: St. Louis County Economic Council
Certified in 1990
Contact person: Ginger Imster
6439 Plymouth Ave.
Wellston, MO 63133
Phone: (314) 615- 8103
Fax: (314) 615-7666
E-mail: gimster@stlpartnership.com
Website: www.slcec.com

8. Saint Louis Fashion Incubator

Sponsor: Saint Louis Fashion Fund
Certified in 2016
Contact Person: Kate Loar, Director of Development
1533 Washington Avenue
St. Louis, MO 63103
Phone: (314) 400-9300
E-mail: snegron@saintlouisfashionfund.com

Inactive Incubators List

1. Arts Incubator – Kansas City

Sponsor: Arts Incubator – Kansas City
Certified in 2010
Contact person: Jeff Becker
115 W. 18th Street
Kansas City, MO 64108-1220
Phone: (816) 421-2292
Fax: (816) 421-2293
E-mail: jbeckers@artsincubatorkc.org

2. Avvio Center

Certified in 2008
1600 Swift
North Kansas City, MO 64116
Contact Person: Joe Mullins
Phone: (816)210-5305
E-mail: Joe@startpath.org

3. BEGIN New Venture Center

Sponsor: St. Patrick's Center
Certified in 2010
Contact person: S. Wildman
800 N. Tucker Blvd
St. Louis, MO 63101
Phone: (314) 802-0995
E-mail: swildman@stpatrikcenter.org

4. Black Economic Union/Economic Growth Group (BEU)

Sponsor: Black Economic Union/Economic Growth Group
Certified in 1997
Contact person: Cathleen Brodhurst
1601 E. 18th Suite 300
Kansas City, MO 64108
Phone: (816) 474-1080
Fax: (816) 474-1081
E-mail: brodhurstc@beukc.org

5. Bunker Labs-Kansas City

Sponsor: The Bunker KC NFP Inc.
Certified in 2016
Contact Person: Sean R. McIntosh
1100 Main St.
Kansas City, MO 64108
Phone: (785) 764-9904
E-mail: sean.mcintosh@bunkerlabs.org

6. Direct Impact Business Education Center

Sponsor: Direct Impact Business Center
Certified in 2012
Contact Person: Tracey Jeffries
10263 St. Charles Rock Road
St. Ann, MO 63074
Phone: (314)690-1330

7. Innovation Stockyard (Kit Bond Science and Technology Incubator)

Sponsor: Missouri Western State University
Certified in 2010
Contact person: Sara Hagen, Incubator Manager
4221 Mitchell Avenue
St. Joseph, MO 64507-2266
Phone: (816) 749-4012
Fax: (816)749-4011
E-mail: sara.hagen@innovationstockyard.com

8. Missouri IncuTech Foundation (MITF)

(DBA Missouri Enterprise Business Assistance Center)
Sponsor: Missouri Enterprise
Certified in 1991
Contact Person: Rick Prugh
800 University Drive
Rolla, MO 65401-2157
Phone: (573) 341-0117
Fax: (573) 341-0135
E-mail: rprugh@missourienterprise.org
Website: www.missourienterprise.org
Incubator decertified August 2007

9. Missouri Innovation Center (MIC)

Sponsor: Missouri Innovation Center
Certified in 1995
Contact: Kim March
410 S. 6th St., 214 Engineering Bldg. North
Columbia, MO 65201
Phone: (573) 884-0496
Fax: (573) 884-3600
E-mail: marchk@missouri.edu
*Incubator is now Life Sciences Business Incubation Center
*MIC is still active as an Innovation Center.

10. Nidus Center for Scientific Enterprise (NIDUS)

Sponsor: Monsanto Corporation
Certified in 2003
Contact person: Susan Pais
893 North Warson Road
St. Louis, MO 63141
Phone: (314) 812-8001
Fax: (314) 812-8080
E-mail: susan.e.pais@niduscenter.com
Website: www.niduscenter.com

15. Thomas Hill Enterprise Center (THEC)

Certified in 1997
Sponsor: Thomas Hill Enterprise Center
Macon, MO

11. Ozark Foothills Development Association (OZARK)

Sponsor: Ozark Foothills Regional Planning Commission
Certified in 1990
Contact person: Felicity Brady
3019 Fair Street
Poplar Bluff, MO 63901
Phone: (573) 785-6402
Fax: (573) 686-5467
E-mail: felicity@ofrpc.org Website: www.ofrpc.org/incubator.html

12. Small Business Synergy Center (SBSC)

Certified in 1992
Sponsor: Small Business Synergy Center
Contact person: Craig Frahm
5988 Mid Rivers Mall Drive
St. Charles, MO 63304
Phone: (636) 229-5285 E-mail: cfrahm@edcsc.com
Website: edcsc.com

13. Southeast Missouri Innovation Center (SMIC)

Sponsor: Missouri Research Corporation
Certified in 2005
Contact: Crystal Jones
One University Plaza, MS 3300
Cape Girardeau, MO 63701
Phone: (573) 651-5956
E-mail: cgjones@semo.edu
Website: www.innovationmic.org

14. Technology Entrepreneur Center (TEC)

Sponsor: Technology Entrepreneur Center
Certified in 2003
Contact person: Willem Bakker
210 N. Tucker, Suite 600
St. Louis, MO 63101
Phone: (314) 436-3500
Fax: (314) 333-0409
E-mail: fchmelir@tecstl.org
Website: www.tecstl.org

EXHIBIT 1:

Performance Statistics - FY2018

Incubators * / Data Description	Center for Emerging Technologies (CET)	Independence Regional Ennovation Center*	Joseph Newman Business and Technology Innovation Center (JNB TIC)	Kit Bond Incubator/ Stockyard Innovation	Life Sciences Business Incubator Center (LSBIC)	Ozark Foothills Development Association
Year Certified	1983	2010	2004	2010	2004	1989
# Incubator jobs created in Reporting Period	0	0	1	9	0	0
# Incubator Jobs Maintained	0	N/A	N/A	40	4.5	N/A
Occupancy Rate	96%	N/A	87%	84%	78%	60%
Building Size	88,797 sq ft.	28,000 sq ft	11,000sqft.	25,000 sq ft.	33,000 sq ft	30,000 sq.ft.
Focus	Business Development Services	N/A	Product Development; R&D	Animal Health, Life Sciences	R & D	Mfg, Assembly, Distribution, Warehouse
Total # of Units	85	N/A	12	6	59	10
Rentable Unit Size	53,331 sqft.	25000 sqft.	5,700sq ft.	17,500 sq ft.	17,447 sq. ft.	5,000 sq. ft.
# Rentable Units	85	23	12	6	59	10
# Vacant Units	0	2	3	1	12	4
# Tenants added in Current Reporting Period	0	N/A	3	4	5	0
Total # of Tenants		N/A	10	7	22	4
# Tenant Jobs Created in Current Reporting Period	97	51	34.5	6	42	1
Total # Tenants Jobs Maintained	516	97	34.5	12	57	17
Tenants Ave.Occupancy Length, yrs.	3	N/A	5	6	3.5	9.5
# Failed Tenants in Current Reporting Period	2	N/A	N/A	0	2	0
Failed Ave.Occupancy Length, yrs.	1	N/A	N/A	N/A	2	1
# of Jobs Lost due to Failed Tenants	8	N/A	N/A	N/A	0	N/A
# MO Grads-Current Reporting Period	N/A	N/A	2	1	4	0
Total # MO Grads	16	9	N/A	5	20	15
# MO Grad Jobs at Graduation	N/A	N/A	N/A	N/A	59	N/A
# MO Grads still in Business	N/A	N/A	N/A	N/A	20	15
Total # MO Grad Jobs	N/A	N/A	N/A	N/A	N/A	N/A
# MO Grad Jobs Created in Reporting Period	34.5	24	N/A	N/A	5	N/A
# MO Grad Jobs Maintained	34.5	83	N/A	N/A	19	N/A
MO Grads Ave. Occupancy Length, yrs.	2.5	N/A	N/A	2.5	2.5	2
# Other Grads (moved out of MO)	2	N/A	N/A	N/A	10	N/A
# Jobs Lost due to Other Grads moving out of MO	3		N/A	N/A	4	N/A
Other Grads Ave. Occupancy Length, yrs.	6	N/A	N/A	N/A	2	N/A
Other Grads-Location	CA, IL, NJ, NY, TX, MA, TN	N/A	N/A	N/A	PA, WI, NY, KS, CA, TX, CO	N/A

*Incubators that submitted 2018 Annual Performance Report

N/A = data not available

Ozarks Small Business Incubator	Small Business Synergy Center (SBSC)	St. Louis Fashion Incubator	STL VentureWorks/ St. Louis Enterprise Center (StLEC) (Wellston)	The eFactory	Averages	TOTAL
2010	1992	2015	1990	2013		
1	N/A	1	0	0		
N/A	N/A	N/A	N/A	5		
50%	92%	100%	100%	100%	85%	
35,000 sq. ft.	60,000 sq. ft.	N/A	19,851 sq. ft.	N/A		
Bus.Dev Svcs.	Mixed	Business Development Services	Product Manufacturing, Product Development; Mixed	Mixed		
28	74	1	39	32		
125-1800 sq. ft.	150-3,750sq. Ft.	N/A	114-600 sq. ft.	150-2,500sq Ft.		
21	N/A	N/A	32	32		
7	N/A	N/A	7	2		
6	0	2	4	6		30
10	30	0	32	24		
13	137	9	17	87		494.5
25	N/A	N/A	74	157		989.5
2	6.43	2	3	2	4.24	
0	4	2	1	0		11
N/A	7.05	2	1	3	2.44	
N/A	N/A	N/A	N/A	N/A		
2	7	N/A	1	12		29
N/A	176	N/A	20	16		
N/A	976	N/A	N/A	N/A		1035
N/A	N/A	N/A	N/A	N/A		35
N/A	1639	N/A	N/A	N/A		
9	46	N/A	2	N/A		
23	75	N/A	16	N/A		
2.5	2.5	N/A	5	2	2.69	
N/A	7	2	4	N/A		25
N/A	N/A	0	0	N/A		
N/A	2.67	2	N/A	N/A	3.17	
N/A	Canada, WA, CA, England, OH, IL, NE	MA, NY	N/A	N/A		

EXHIBIT 2:

“Annual Tax Credits Authorized Per Incubator In Calendar Years”

ACTIVE INCUBATORS

Incubators / Years	Center for Emerging Technologies (CET)	Joseph Newman Business and Technology Innovation Center (JNB TIC)	Independence Regional Ennovation Center
Year Certified	1998	2004	2010
Calendar Year 1990			
Calendar Year 1991			
Calendar Year 1992			
Calendar Year 1993			
Calendar Year 1994			
Calendar Year 1995			
Calendar Year 1996			
Calendar Year 1997			
Calendar Year 1998			
Calendar Year 1999	\$100,000.00		
Calendar Year 2000	\$100,000.00		
Calendar Year 2001	\$150,000.00		
Calendar Year 2002	\$81,351.77		
Calendar Year 2003	\$172,500.00		
Calendar Year 2004	\$125,000.00	\$100,000.00	
Calendar Year 2005	\$77,000.00	\$71,408.00	
Calendar Year 2006	\$13,950.00	\$47,353.70	
Calendar Year 2007	\$100,000.00	\$29,956.00	
Calendar Year 2008	\$85,350.00	\$64,650.00	
2nd Round 2008	\$125,000.00		
Calendar Year 2009	\$255,000.00	\$22,574.00	
Calendar Year 2010	\$87,500.00	\$47,500.00	
Calendar Year 2011	\$91,135.00	\$20,000.00	
Calendar Year 2012	\$110,372.00	\$38,000.00	
Calendar Year 2013	\$106,216.00	\$26,554.00	
Calendar Year 2014	\$71,515.00	\$38,233.00	\$16,879.00
Calendar Year 2015	\$91,539.00	\$31,795.00	
Calendar Year 2016	\$67,000.00	\$25,000.00	\$11,000.00
Calendar Year 2017	\$50,000.00	\$20,000.00	
Calendar Year 2018	\$125,000.00	\$20,000.00	\$14,609.00
TOTAL	\$2,185,428.77	\$603,023.70	\$42,488.00

Life Sciences Business Incubator Center (LSBIC)	Ozarks Small Business Incubator	St. Louis Fashion Incubator	St. Louis Enterprise Center (StLEC)	The eFactory	TOTAL
2004	2010	2015	1990	2013	
					\$-
			\$312,500.00		\$312,500.00
					\$-
					\$100,000.00
					\$100,000.00
					\$150,000.00
			\$50,000.00		\$131,351.77
					\$172,500.00
\$175,000.00					\$400,000.00
\$121,421.00					\$269,829.00
\$253,500.00					\$314,803.70
\$55,000.00					\$184,956.00
\$100,000.00					\$250,000.00
					\$125,000.00
\$75,000.00					\$352,574.00
\$57,500.00	\$40,000.00				\$232,500.00
\$93,365.00	\$60,000.00				\$264,500.00
\$100,000.00	\$70,000.00				\$318,372.00
\$122,148.00	\$34,520.00			\$155,330.00	\$444,768.00
\$76,466.00	\$15,984.00			\$95,110.00	\$314,187.00
\$95,385.00	\$52,000.00			\$71,750.00	\$342,469.00
\$95,000.00	\$50,000.00	\$50,000.00		\$75,000.00	\$373,000.00
\$95,000.00	\$91,318.00	\$37,527.00		\$66,685.00	\$360,530.00
\$85,465.00	\$49,926.00	\$50,000.00	\$90,000.00	\$65,000.00	\$500,000.00
\$1,600,250.00	\$463,748.00	\$137,527.00	\$452,500.00	\$528,875.00	\$6,013,840.47

EXHIBIT 3:

“Annual Tax Credits Authorized Per Incubator In Calendar Years”

INACTIVE INCUBATORS

Incubators/ Years	Black Economic Union (BEU)	Innovation Stockyard/Kit Bond Incubator	Ozark Foothills Development Association	Small Business Synergy Center (SBSC)	BEGIN	Direct Impact Business Education Center	The Bunker KC NFP, Inc (dba Taskforce Able)
Year Certified	1997	2010	1990	1992	2010	2012	2016
Calendar Year 1990			\$2,500.00				
Calendar Year 1991							
Calendar Year 1992							
Calendar Year 1993				\$207,875.00			
Calendar Year 1994							
Calendar Year 1995							
Calendar Year 1996							
Calendar Year 1997	\$87,500.00						
Calendar Year 1998							
Calendar Year 1999							
Calendar Year 2000							
Calendar Year 2001							
Calendar Year 2002							
Calendar Year 2003							
Calendar Year 2004							
Calendar Year 2005							
Calendar Year 2006				\$13,200.00			
Calendar Year 2007							
Calendar Year 2008							
2nd Round 2008							
Calendar Year 2009							
Calendar Year 2010		\$87,500.00			\$60,000.00		
Calendar Year 2011					\$17,500.00		
Adjustment						\$42,500.00	
Calendar Year 2012						\$55,232.00	
Calendar Year 2013						\$71,114.00	
Calendar Year 2014			\$114,699.00			\$20,316.00	
Calendar Year 2015		\$79,819.00	\$57,396.00			\$20,000.00	
Calendar Year 2016		\$50,000.00	\$57,000.00				
Calendar Year 2017	\$88,920.00		\$30,000.00				\$20,550.00
Calendar Year 2018							
TOTAL	\$176,420.00	\$217,319.00	\$261,595.00	\$221,075.00	\$77,500.00	\$209,162.00	\$20,550.00

Southeast Missouri Innovation Center (SMIC)	Arts Incubator	Avvio Center	Missouri Innovation Center (MIC)	Missouri IncuTech Foundation (MITF)	Nidus Center for Scientific Enterprise (NIDUS)	Technology Entrepreneur Center (TEC)	Thomas Hill Enterprise Center (THEC)	TOTAL
2005	2010	2008	1995	1991	2003	2003	1997	
								\$2,500.00
				\$319,858.24				\$319,858.24
								\$207,875.00
								\$-
			\$17,899.00					\$17,899.00
								\$-
								\$87,500.00
			\$17,101.00				\$101,950.00	\$119,051.00
								\$-
								\$-
								\$-
								\$-
					\$36,512.00	\$100,000.00		\$136,512.00
						\$100,000.00		\$100,000.00
\$121,500.00						\$108,671.00		\$230,171.00
\$16,750.00						\$110,850.00		\$140,800.00
\$19,704.00						\$175,000.00		\$194,704.00
		\$150,000.00				\$100,000.00		\$250,000.00
		\$(150,000.00)				\$(100,000.00)		\$(250,000.00)
								\$-
	\$60,000.00							\$207,500.00
	\$200,000.00							\$217,500.00
	\$(200,000.00)							\$(157,500.00)
								\$55,232.00
								\$71,114.00
								\$135,015.00
								\$157,215.00
								\$107,000.00
								\$139,470.00
\$157,954.00	\$60,000.00	\$-	\$35,000.00	\$319,858.24	\$36,512.00	\$594,521.00	\$101,950.00	\$2,489,416.24

EXHIBIT 4:

“Annual Tax Credits Issued per Incubator in Calendar Years”

ACTIVE INCUBATORS

Incubators/ Years*	Center for Emerging Technologies (CET)	Joseph Newman Business and Technology Innovation Center (JNB TIC)	Independence Regional Ennovation Center	Life Sciences Business Incubator Center (LSBIC)
Year Certified	1998	2004	2010	2004
Calendar Year 1990				
Calendar Year 1991				
Calendar Year 1992				
Calendar Year 1993				
Calendar Year 1994				
Calendar Year 1995				
Calendar Year 1996				
Calendar Year 1997				
Calendar Year 1998				
Calendar Year 1999				
Calendar Year 2000	\$65,557.77			
Calendar Year 2001	\$65,144.57			
Calendar Year 2002	\$87,945.90			
Calendar Year 2003	\$106,000.00			
Calendar Year 2004	\$62,500.00			
Calendar Year 2005	\$83,912.92	\$92,000.00		\$115,500.00
Calendar Year 2006	\$12,500.00	\$57,897.86		\$96,974.00
Calendar Year 2007	\$26,250.00	\$40,108.46		\$256,947.00
Calendar Year 2008	\$135,782.81	\$14,110.76		\$69,780.00
Calendar Year 2009	\$168,491.91	\$34,166.67		\$9,675.00
Calendar Year 2010	\$68,198.50	\$22,500.00	\$1,250.00	
Calendar Year 2011	\$65,407.56	\$52,499.90	\$4,750.00	
Calendar Year 2012	\$12,500.00	\$5,000.00	\$5,950.00	
Calendar Year 2013	\$51,343.00	\$40,000.00		\$64,000.00
Calendar Year 2014	\$76,075.47			\$4,250.00
Calendar Year 2015	\$27,527.59		\$750.00	\$20,000.00
Calendar Year 2016	\$15,151.89		\$-	\$81,000.00
Calendar Year 2017	\$21,679.08		\$750.00	\$57,500.00
Calendar Year 2018	\$111,502.00			\$15,000.00
TOTAL	\$1,263,470.97	\$358,283.65	\$13,450.00	\$790,626.00

Ozarks Small Business Incubator	St. Louis Enterprise Center (StLEC) Wellston	St. Louis Fashion Incubator	The eFactory	TOTAL
2010	1990	2016	2013	
				\$-
				\$-
				\$-
				\$-
				\$-
				\$-
				\$-
				\$-
				\$-
				\$-
				\$65,557.77
				\$65,144.57
	\$50,000.00			\$137,945.90
				\$106,000.00
				\$62,500.00
				\$291,412.92
				\$167,371.86
				\$323,305.46
				\$219,673.57
				\$212,333.58
				\$91,948.50
\$45,250.00				\$167,907.46
\$54,750.00				\$78,200.00
\$22,250.00				\$177,593.00
\$34,520.00			\$5,076.00	\$119,921.47
\$15,984.00			\$67,476.07	\$131,737.66
\$38,250.00			\$10,499.00	\$144,900.89
\$49,938.37		\$52,106.45	\$12,786.95	\$194,760.85
\$76,950.00		\$35,030.15	\$7,875.00	\$246,357.15
\$337,892.37	\$50,000.00	\$87,136.60	\$103,713.02	\$3,004,572.61

EXHIBIT 5:

“Annual Tax Credits Issued per Incubator in Calendar Years”

INACTIVE INCUBATORS

Incubators/ Years*	Black Economic Union (BEU)	Innovation Stockyard/Kit Bond Incubator	Ozark Foothills Development Association (OZARK)	Small Business Synergy Center (SBSC)	BEGIN	Direct Impact Business Education Center	The Bunker NFP
Year Certified	1997	2010	1990	1992	2010	2012	2016
Calendar Year 1990							
Calendar Year 1991							
Calendar Year 1992							
Calendar Year 1993							
Calendar Year 1994							
Calendar Year 1995							
Calendar Year 1996							
Calendar Year 1997				\$2,500.00			
Calendar Year 1998							
Calendar Year 1999	\$50,000.00						
Calendar Year 2000	\$37,500.00						
Calendar Year 2001				\$12,500.00			
Calendar Year 2002				\$22,250.00			
Calendar Year 2003							
Calendar Year 2004							
Calendar Year 2005							
Calendar Year 2006							
Calendar Year 2007							
Calendar Year 2008							
Calendar Year 2009							
Calendar Year 2010							
Calendar Year 2011					\$30,000.00		
Calendar Year 2012					\$7,396.40		
Calendar Year 2013							
Calendar Year 2014							
Calendar Year 2015							
Calendar Year 2016			\$57,000.00				
Calendar Year 2017							
Calendar Year 2018							
TOTAL	\$87,500.00	\$-	\$57,000.00	\$37,250.00	\$37,396.40	\$-	\$-

* Calendar Year is defined as 12/1/2017 through 11/30/2018

Southeast Missouri Innovation Center (SMIC)	Arts Incubator	Avvio Center	Missouri Innovation Center (MIC)	Missouri IncuTech Foundation (MITF)	Nidus Center for Scientific Enterprise (NIDUS)	Technology Entrepreneur Center (TEC)	Thomas Hill Enterprise Center (THEC)	TOTAL
2005	2010	2008	1995	1991	2003	2003	1997	
								\$-
								\$-
								\$-
								\$-
								\$-
			\$17,500.00					\$17,500.00
								\$-
								\$2,500.00
							\$45,500.00	\$45,500.00
							\$20,000.00	\$70,000.00
								\$37,500.00
								\$12,500.00
								\$22,250.00
						\$75,500.00		\$75,500.00
					\$32,996.78	\$44,900.00		\$77,896.78
						\$171,500.00		\$171,500.00
\$12,500.00						\$25,734.00		\$38,234.00
						\$191,787.00		\$191,787.00
\$4,249.00						\$85,000.00		\$89,249.00
								\$-
								\$-
								\$30,000.00
								\$7,396.40
								\$-
								\$-
								\$-
								\$57,000.00
								\$-
								\$-
\$16,749.00	\$-	\$-	\$17,500.00	\$-	\$32,996.78	\$594,421.00	\$65,500.00	\$946,313.18

